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BRITE COMPUTERS NAMED A BMC ELITE PARTNER

Rochester, N.Y. — Brite Computers, a full information technology (IT) systems integrator and consultancy, today announced it has been named a BMC Elite Partner. Elite partnership with BMC is the top tier of relationship that a company can have within the BMC network. The honor was awarded to Brite due to record growth in sales over the past 18 months.

A dedicated team of professionals at Brite handles sales and implementation of the BMC software, as it delivers innovative IT management solutions that have enabled businesses to leverage complex technology into extraordinary performance — increasing agility and exceeding its expectations.

“I am excited about our recent promotion to BMC’s highest level of Partner status,” said Brite’s President Justin Smith. “This is clearly representative of the work we have put in with BMC over the past 18 months to deliver best-in-class products to our customers looking for proactive IT service management tools, superior IT application and network user experiences and powerful workload automation solutions. Our engineers and sales team members have collaborated well with BMC’s staff to understand customer needs and recommend solutions which fit their business goals and objectives.”

BMC has formed strong partnerships with more than 500 technology companies worldwide, including strategic alliances with Accenture, VCE, Cisco, salesforce.com and Unisys, as well as strategic technical alliances with Dell, NetApp and Amazon Web Services. These partnerships form a network that can deliver all elements of a complete IT management solution — across the globe. Now, Brite adds its name to that list of strategic partners.

About Brite Computers

Brite is a full systems integrator and consultancy focused on providing IT solutions that allow customers to achieve their business goals and objectives. In business since 1983, Brite is a privately held organization dedicated to delighting customers. By listening to customers, their team of account managers, engineers and consultants delivers IT solutions with a tangible and measurable return on investment. For more information on Brite, visit britecomputers.com.

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